

**ANNUAL REPORT 2013**



---

## A LETTER FROM THE PRESIDENT

Opportunity Services turned 40 years old in 2013. Over the years we have had the chance to positively impact the lives of the people we serve, changing them in many ways. However, one thing has remained the same, our commitment to the Opportunity Services vision:

**“to share the commitment to people of all abilities to make meaningful contributions to the community”**

We have stayed true to our mission as a community service provider that serves persons with disabilities in their communities. This was the mission that our founders set out to achieve many years ago. Our staff takes great pride in the services we provide and that pride is generated from the success that we see our clients enjoy each and every day.

Today our services span nine offices in Minnesota and three in Florida. We help people contribute to their communities through employment, volunteer work or helping others.

We have seen many laws and court cases affect services and change the lives of people for the better in our communities. OS will continue that expansion of services in new ways in the future.

Our supported employment service continues to grow. Most adults want to contribute through employment, becoming more independent in their own lives. OS served 512 persons in jobs of their own in the community and 566 persons in day services. We assisted 8 persons to move from a group work setting to an independent job. OS calls this a “quantum leap” when a person moves from being supported daily in work to performing a job independently. It is a great accomplishment.

It has been my pleasure to work with incredible communities, staff, and board members to accomplish so much in forty years. Our current leadership is committed to the continued expansion of our vision into bigger and better community services. Thank you to all the people who have contributed to the success of Opportunity Services and, most importantly, thank you to all the people who have helped our clients put their pride to work each day.

Sincerely,

Nancy Gurney  
President  
Opportunity Services

---

## CLIENT SUCCESS STORY

### “A Quantum Leap”

*Changing Lives by Working in the Community*

Patrick came to OS in St Cloud almost 4 years ago with a goal of his own job someday, but needing to work on some job skills first. He went to work on the Garvey SCSU dishes work team and began making progress. His attitude improved, his work skills and productivity increased, and he learned how to be a team player. In his fourth year, besides becoming a team leader in the dish room, he demonstrated his good citizenship too. Hearing that a new co-worker was nervous riding the Metro Bus system for work transportation, Pat offered to help her every day, which he did without fail. She was very grateful to Pat. So was her father, who happens to be a Major General in the US Army! The General made a special trip to the work site and presented Pat with an official Medal of Excellence. Shortly after that, Pat was given a combination birthday and congratulations party by the SCSU Garvey staff because he was moving on to an independent job. Today, Pat successfully works in the community at a local grocery store. According to Pat’s mother: “Pat is a very social person. He needed to be out with people in the community. He needed to be doing what he does best – interacting with others and working.” She went on to say this about the Opportunity Services program; “It needs to stay, it needs to be funded and it needs to continue helping these individuals. It works!”



## BALANCE SHEET

<b>Assets</b>	<u>2013</u>	<u>2012</u>
<b><u>Current Assets</u></b>		
Cash and Cash Equivalents	\$848,718	\$1,081,736
Certificates of Deposit	\$717,012	\$707,384
Accounts Receivable, Net	\$789,594	\$676,795
Prepaid Expense	\$131,043	\$90,230
Total Current Assets	<u>\$2,486,367</u>	<u>\$2,556,145</u>
<b><u>Land, Buildings and Equipment</u></b>		
Land, Buildings and Equipment	\$8,748,468	\$8,271,953
Less: Accumulated Depreciation	\$(3,233,666)	\$(3,056,223)
Net Land, Buildings and Equipment	<u>\$5,514,802</u>	<u>\$5,215,730</u>
<b><u>Other Assets</u></b>		
Deferred Bond Insurance Costs, Net	\$12,514	\$15,954
Investment	\$-	\$128,423
Other Assets	\$38,982	\$-
Total Other Assets	<u>\$51,496</u>	<u>\$144,377</u>
Total Assets	<u>\$8,052,665</u>	<u>\$7,916,252</u>
<b><u>Liabilities and Net Assets</u></b>		
<b><u>Current Liabilities</u></b>		
Notes Payable, Current	\$9,513	\$9,005
Bond Payable, Current	\$320,000	\$304,161
Accounts Payable	\$133,450	\$78,703
Accrued Compensation and Related	\$632,900	\$602,165
Other Accrued Expenses	\$157	\$241
Total Current Liabilities	<u>\$1,096,020</u>	<u>\$994,275</u>
<b><u>Long-Term Liabilities</u></b>		
Notes Payable	\$75,460	\$126,049
Bond Payable	\$911,970	\$1,255,032
Total Long-Term Liabilities	<u>\$987,430</u>	<u>\$1,381,081</u>
Total Liabilities	<u>\$2,083,450</u>	<u>\$2,375,356</u>
<b><u>Net Assets</u></b>		
Unrestricted, Undesignated	\$4,915,913	\$4,482,206
Unrestricted, Designated	\$1,053,302	\$1,058,690
Total Unrestricted Net Assets	<u>\$5,969,215</u>	<u>\$5,540,896</u>
Total Liabilities and Net Assets	<u><u>\$8,052,665</u></u>	<u><u>\$7,916,252</u></u>